

REPORT TO AIRPORT AUTHORITY
SRAA-16-18

SUBJECT: March 2016 Monthly Fuel Report

OPERATIONS:

Fuel Sold to FBOs	Gallons Sold	Amount
Av Gas	8,665	\$ 25,102.34
Jet A	<u>19,672</u>	<u>33,261.12</u>
Total Fuel	28,337	\$ 58,363.46

Note: Difference due to rounding on Income Statement \$.25

Income Statement - Revenue	Amount
Fuel Sales	\$ 68,030.15
Flowage Fees	6,940.00
+ March Fuel Sales posted in April	4,377.17
- February Fuel Sales posted in March	(19,341.25)
+ March Flowage Fees posted in April	557.84
- February Flowage Fees posted in March	<u>(2,200.70)</u>
Total Fuel Sales	\$ 58,383.21

Fuel Purchased from ConocoPhillips	Gallons	Amount
Av Gas	9,674	\$ 29,362.99
Jet A	<u>23,407</u>	<u>35,080.58</u>
Total Fuel	33,081	\$ 64,443.57

Note: Difference due to rounding on Income Statement \$.18

Expenditures-Gas for Resale	Amount
Income Statement – Gas for Resale	\$ 53,994.00
+ AvGas purchased in March and posted in April	21,598.85
- Jet A purchased in February and posted in March	(11,113.33)
- AvGas purchased in March posted in April (freight charges changed)	(7,800.27)
+ AvGas purchased in March rebilled with freight correction posted in April	<u>7,764.14</u>
Total Gas for Resale	\$ 64,443.39

AIRPORT HIGHLIGHTS:

- Airport staff assisted with the athletic charter departure for Texas University's men's baseball team on March 4.
- Gary Johnson and airport staff met with Cheryl Malone with American Airlines I.T. services on March 7.
- Gary Johnson was guest speaker to the Stillwater Rotary Club on March 9.
- Airport staff conducted the March non-movement driver training class on March 11.
- Gary Johnson and David Lyons met with Lippert Bros. for terminal remodel update on March 16.
- Gary Johnson and airport staff performed walk through tours with prospective air service station operators on March 16.
- Airport staff assisted with charter services for arrival of OSU women's basketball team on March 19.
- Gary Johnson presented an air service presentation to the Stillwater League of Women Voters on March 22.
- Gary Johnson participated in AAAE Academic Relations conference call on March 29.
- Gary Johnson was interviewed with Scott Miller, TV-31 on March 30.
- Airport staff assisted with the OSU baseball athletic charter departure on March 31.

FUEL SALES COMPARISON

Month	2012		2013		2014		2015		2016	
	Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold	
	AvGas	Jet A	AvGas	Jet A						
JAN	7,176.0	28,975.0	6,198.0	23,305.0	7,714.0	19,715.0	7,363.0	19,023.0	8,611.0	25,334.0
FEB	7,128.0	30,057.0	7,064.0	22,818.0	7,199.0	20,697.0	8,441.0	25,683.0	10,914.0	27,067.0
MAR	7,538.0	30,482.0	8,336.0	35,578.0	8,180.0	37,769.0	7,567.0	18,074.0	8,665.0	19,672.0
APR	7,546.0	21,425.0	8,425.0	12,405.0	8,429.0	25,935.0	10,270.0	23,805.0		
MAY	6,922.0	13,938.0	5,904.0	22,807.0	8,195.0	17,820.0	7,287.0	10,230.0		
JUN	7,230.0	17,477.0	7,394.0	21,816.0	5,706.0	12,365.0	8,243.0	16,980.0		
JUL	7,037.0	11,417.0	5,453.0	16,994.0	5,462.0	13,676.0	8,057.0	17,059.0		
AUG	9,466.0	19,857.0	8,776.0	15,801.0	7,258.0	15,978.0	9,200.0	17,201.0		
SEP	10,160.0	19,819.0	9,592.0	20,902.0	10,515.0	27,565.0	11,847.0	20,205.0		
OCT	9,788.0	23,037.0	9,982.0	27,367.0	13,233.0	38,546.0	12,263.0	28,361.0		
NOV	10,688.0	20,456.0	7,801.0	23,833.0	7,840.0	20,749.0	10,639.0	27,670.0		
DEC	5,915.0	21,097.0	4,767.0	14,411.0	3,921.0	15,234.0	5,512.0	15,964.0		
March Comparison	7,538.0	30,482.0	8,336.0	35,578.0	8,180.0	37,769.0	7,567.0	18,074.0	8,665.0	19,672.0
Combined March Totals	38,020.0		43,914.0		45,949.0		25,641.0		28,337.0	
YTD March Total	21,842.0	89,514.0	21,598.0	81,701.0	23,093.0	78,181.0	23,371.0	62,780.0	28,190.0	72,073.0
Combined YTD March Total	111,356.0		103,299.0		101,274.0		86,151.0		100,263.0	
YTD Total	96,594.0	258,037.0	89,692.0	258,037.0	93,652.0	266,049.0	106,689.0	240,255.0	28,190.0	72,073.0
Combined Yearly Total Gallons Sold	354,631.0		347,729.0		359,701.0		346,944.0		100,263.0	