

**REPORT TO AIRPORT AUTHORITY**  
**SRAA-16-07**

**SUBJECT: December 2015 Monthly Fuel Report**

**OPERATIONS:**

<u>Fuel Sold to FBOs</u>	<u>Gallons Sold</u>	<u>Amount</u>
Av Gas	5,512	\$ 16,328.96
Jet A	<u>15,964</u>	<u>29,458.27</u>
<b>Total Fuel</b>	<b>21,476</b>	<b>\$ 45,787.23</b>

**Note:** Difference due to rounding on Income Statement \$ .46

<u>Income Statement - Revenue</u>	<u>Amount</u>
Fuel Sales	\$ 62,595.00
Flowage Fees	5,800.00
+ December Fuel Sales posted in January	8,184.91
- November Fuel Sales posted in December	(29,018.01)
+ December Flowage Fees posted in January	808.11
- November Flowage Fees posted in December	<u>(2,582.32)</u>
<b>Total Fuel Sales</b>	<b>\$ 45,787.69</b>

<u>Fuel Purchased from ConocoPhillips</u>	<u>Gallons</u>	<u>Amount</u>
Av Gas	8,333	\$ 24,402.35
Jet A	<u>15,436</u>	<u>24,321.66</u>
<b>Total Fuel</b>	<b>23,769</b>	<b>\$ 48,724.01</b>

**Note:** Difference due to rounding on Income Statement \$ .11

<u>Expenditures-Gas for Resale</u>	<u>Amount</u>
Income Statement – Gas for Resale	\$ 39,136.00
+ AvGas purchased in December posted in January	24,402.35
- Jet A purchased in November posted in December	(14,784.45)
- Phillips66 Monthly Dial Fee (Misc. Rev.)	<u>(30.00)</u>
<b>Total Gas for Resale</b>	<b>\$ 48,723.90</b>

**AIRPORT HIGHLIGHTS:**

- Gary Johnson met with OSU representatives Mr. Steve Buzzard and Dr. James Kidd regarding UAV usage on December 1.
- Airport staff attended live burn training at Tinker AFB on December 4.
- Gary Johnson and David Lyons attended a terminal remodel construction meeting with Lippert Bros. and McFarland Architect on December 9
- Airport staff assisted with ARFF standby for various football and basketball charter flights on December 11, 12, 13, 14, 26, 29, and December 30.
- Airport staff participated in NOTAM training conference call on December 16.
- Gary Johnson was a guest interview speaker with Mr. Bill Van Ness radio with Stillwater Magazine on December 17.
- Airport staff attended required OSHA training on December 17.
- Gary Johnson participated in a conference call with U.S. Contract Tower Association committee on December 22.
- Gary Johnson participated in a conference call with AAEE Academic Relations Committee on December 29.

## FUEL SALES COMPARISON

Month	2011		2012		2013		2014		2015	
	Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold	
	AvGas	Jet A								
JAN	6,004.0	16,071.0	7,176.0	28,975.0	6,198.0	23,305.0	7,714.0	19,715.0	7,363.0	19,023.0
FEB	6,010.0	25,389.0	7,128.0	30,057.0	7,064.0	22,818.0	7,199.0	20,697.0	8,441.0	25,683.0
MAR	6,754.0	23,635.0	7,538.0	30,482.0	8,336.0	35,578.0	8,180.0	37,769.0	7,567.0	18,074.0
APR	7,292.0	15,153.0	7,546.0	21,425.0	8,425.0	12,405.0	8,429.0	25,935.0	10,270.0	23,805.0
MAY	5,373.0	20,209.0	6,922.0	13,938.0	5,904.0	22,807.0	8,195.0	17,820.0	7,287.0	10,230.0
JUN	7,501.0	30,817.0	7,230.0	17,477.0	7,394.0	21,816.0	5,706.0	12,365.0	8,243.0	16,980.0
JUL	6,455.0	15,797.0	7,037.0	11,417.0	5,453.0	16,994.0	5,462.0	13,676.0	8,057.0	17,059.0
AUG	7,313.0	24,222.0	9,466.0	19,857.0	8,776.0	15,801.0	7,258.0	15,978.0	9,200.0	17,201.0
SEP	9,249.0	26,906.0	10,160.0	19,819.0	9,592.0	20,902.0	10,515.0	27,565.0	11,847.0	20,205.0
OCT	7,604.0	26,793.0	9,788.0	23,037.0	9,982.0	27,367.0	13,233.0	38,546.0	12,263.0	28,361.0
NOV	7,534.0	24,178.0	10,688.0	20,456.0	7,801.0	23,833.0	7,840.0	20,749.0	10,639.0	27,670.0
DEC	5,064.0	22,929.0	5,915.0	21,097.0	4,767.0	14,411.0	3,921.0	15,234.0	5,512.0	15,964.0
<b>December Comparison</b>	<b>5,064.0</b>	<b>22,929.0</b>	<b>5,915.0</b>	<b>21,097.0</b>	<b>4,767.0</b>	<b>14,411.0</b>	<b>3,921.0</b>	<b>15,234.0</b>	<b>5,512.0</b>	<b>15,964.0</b>
<b>Combined December Totals</b>	<b>27,993.0</b>		<b>27,012.0</b>		<b>19,178.0</b>		<b>19,155.0</b>		<b>21,476.0</b>	
<b>YTD December Total</b>	<b>82,153.0</b>	<b>272,099.0</b>	<b>96,594.0</b>	<b>258,037.0</b>	<b>89,692.0</b>	<b>258,037.0</b>	<b>93,652.0</b>	<b>266,049.0</b>	<b>106,689.0</b>	<b>240,255.0</b>
<b>Combined YTD December Total</b>	<b>354,252.0</b>		<b>354,631.0</b>		<b>347,729.0</b>		<b>359,701.0</b>		<b>346,944.0</b>	
<b>YTD Total</b>	<b>82,153.0</b>	<b>272,099.0</b>	<b>96,594.0</b>	<b>258,037.0</b>	<b>89,692.0</b>	<b>258,037.0</b>	<b>93,652.0</b>	<b>266,049.0</b>	<b>106,689.0</b>	<b>240,255.0</b>
<b>Combined Yearly Total Gallons Sold</b>	<b>354,252.0</b>		<b>354,631.0</b>		<b>347,729.0</b>		<b>359,701.0</b>		<b>346,944.0</b>	

**SUBJECT: January 2016 Monthly Fuel Report**

**OPERATIONS:**

<u>Fuel Sold to FBOs</u>	<u>Gallons Sold</u>	<u>Amount</u>
Av Gas	8,611	\$ 26,409.94
Jet A	<u>25,334</u>	<u>40,813.27</u>
<b>Total Fuel</b>	<b>33,945</b>	<b>\$ 67,223.21</b>

**Note:** Difference due to rounding on Income Statement \$ .01

<u>Income Statement - Revenue</u>	<u>Amount</u>
Fuel Sales	\$ 50,821.98
Flowage Fees	5,158.85
+ January Fuel Sales posted in February	18,222.70
- December Fuel Sales posted in January	(8,184.91)
+ January Flowage Fees posted in February	2,012.71
- December Flowage Fees posted in January	<u>(808.11)</u>
<b>Total Fuel Sales</b>	<b>\$ 67,223.22</b>

<u>Fuel Purchased from ConocoPhillips</u>	<u>Gallons</u>	<u>Amount</u>
Av Gas	8,398	\$ 20,704.76
Jet A	<u>23,286</u>	<u>33,123.31</u>
<b>Total Fuel</b>	<b>31,684</b>	<b>\$ 53,828.07</b>

**Note:** Difference due to rounding on Income Statement \$ .01

<u>Expenditures-Gas for Resale</u>	<u>Amount</u>
Income Statement – Gas for Resale	\$ 46,962.00
+ Jet A purchased in January and posted in February	10,563.67
- AvGas purchased in January and posted in February	20,704.76
- Jet A purchased in November and posted in January	<u>..(24,402.35)</u>
<b>Total Gas for Resale</b>	<b>\$ 53,828.08</b>

**AIRPORT HIGHLIGHTS:**

- Gary Johnson met with Mark White, City of Stillwater on January 4.
- Airport staff assisted with the OSU women's basketball charter flights outbound and return on January 5-6.
- Gary Johnson and David Lyons met with Lippert Bros. and McFarland Architects terminal remodeling construction update on January 6 and January 20.
- Gary Johnson and David Lyons met with Jerry Biggs and Robert Johnson, TSA, and Joe Wilkinson, McFarland Architects on January 6.
- Gary Johnson attended the Stillwater Chamber of Commerce monthly Community Infrastructure meeting on Jan. 6.
- Airport employees Tim Hamilton and Tyler Hogsett attended EMR training at MTC on January 7-8.
- Gary Johnson and Mary Morris attended airline marketing meeting on January 7.
- Airport staff conducted the December FAA mandated Far 139 vehicular driving non-movement training on January 8.
- Airport staff assisted with the OSU men's basketball charter flights on January 8-9.
- Gary Johnson attended the American Association of Airport Executives (AAAE) policy board meeting and annual Aviation Conference January 9-14.
- Gary Johnson filed the SCASDP grant quarterly report on January 14.
- Gary Johnson attended the Stillwater Chamber of Commerce Awards Gala event on January 15.
- Gary Johnson met with Jerry Biggs, TSA and Lori Beckman and Charlotte Bryan for the Airport Security Plan on January 21-22.
- Gary Johnson met with
- Gary Johnson and David Lyons met with Dale Williams, OAC and Tyler McDonald, LBR, Inc. on January 22.
- Gary Johnson met with City of Stillwater, website personnel Gene Comer on January 22.
- Tim Hamilton and Tyler Hogsett took and passed the written EMR exam at MTC on January 25.
- Gary Johnson participated in AAAE Academic Relations Committee conference call on January 26.
- Airport staff assisted with the Baylor men's basketball charter flight inbound and outbound on January 27.

## FUEL SALES COMPARISON

Month	2012		2013		2014		2015		2016	
	Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold	
	AvGas	Jet A	AvGas	Jet A						
JAN	7,176.0	28,975.0	6,198.0	23,305.0	7,714.0	19,715.0	7,363.0	19,023.0	8,611.0	25,334.0
FEB	7,128.0	30,057.0	7,064.0	22,818.0	7,199.0	20,697.0	8,441.0	25,683.0		
MAR	7,538.0	30,482.0	8,336.0	35,578.0	8,180.0	37,769.0	7,567.0	18,074.0		
APR	7,546.0	21,425.0	8,425.0	12,405.0	8,429.0	25,935.0	10,270.0	23,805.0		
MAY	6,922.0	13,938.0	5,904.0	22,807.0	8,195.0	17,820.0	7,287.0	10,230.0		
JUN	7,230.0	17,477.0	7,394.0	21,816.0	5,706.0	12,365.0	8,243.0	16,980.0		
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SEP	10,160.0	19,819.0	9,592.0	20,902.0	10,515.0	27,565.0	11,847.0	20,205.0		
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NOV	10,688.0	20,456.0	7,801.0	23,833.0	7,840.0	20,749.0	10,639.0	27,670.0		
DEC	5,915.0	21,097.0	4,767.0	14,411.0	3,921.0	15,234.0	5,512.0	15,964.0		
<b>January Comparison</b>	<b>7,176.0</b>	<b>28,975.0</b>	<b>6,198.0</b>	<b>23,305.0</b>	<b>7,714.0</b>	<b>19,715.0</b>	<b>7,363.0</b>	<b>19,023.0</b>	<b>8,611.0</b>	<b>25,334.0</b>
<b>Combined January Totals</b>	<b>36,151.0</b>		<b>29,503.0</b>		<b>27,429.0</b>		<b>26,386.0</b>		<b>33,945.0</b>	
<b>YTD January Total</b>	<b>7,176.0</b>	<b>28,975.0</b>	<b>6,198.0</b>	<b>23,305.0</b>	<b>7,714.0</b>	<b>19,715.0</b>	<b>7,363.0</b>	<b>19,023.0</b>	<b>8,611.0</b>	<b>25,334.0</b>
<b>Combined YTD January Total</b>	<b>36,151.0</b>		<b>29,503.0</b>		<b>27,429.0</b>		<b>26,386.0</b>		<b>33,945.0</b>	
<b>YTD Total</b>	<b>96,594.0</b>	<b>258,037.0</b>	<b>89,692.0</b>	<b>258,037.0</b>	<b>93,652.0</b>	<b>266,049.0</b>	<b>106,689.0</b>	<b>240,255.0</b>	<b>8,611.0</b>	<b>25,334.0</b>
<b>Combined Yearly Total Gallons Sold</b>	<b>354,631.0</b>		<b>347,729.0</b>		<b>359,701.0</b>		<b>346,944.0</b>		<b>33,945.0</b>	