

**REPORT TO AIRPORT AUTHORITY**  
**SRAA-16-71**

**SUBJECT: November 2016 Monthly Fuel Report**

**OPERATIONS:**

<b>Fuel Sold to FBOs</b>	<b>Gallons Sold</b>	<b>Amount</b>
Av Gas	8,568	\$ 28,371.89
Jet A	<u>27,067</u>	<u>53,8545.13</u>
<b>Total Fuel</b>	<b>35,635</b>	<b>\$ 82,217.02</b>

<b>Income Statement - Revenue</b>	<b>Amount</b>
Fuel Sales	\$ 86,791.43
Flowage Fees	7,749.21
+ November Fuel Sales posted in December	11,174.30.
- October Fuel posted in November	(22,697.53)
+ November Flowage Fees posted in December	1,110.33
- September Flowage Fees posted in October	<u>(1,910.64)</u>
<b>Total Fuel Sales</b>	<b>\$ 82,217.10</b>

**Note:** Difference due to rounding on Income Statement. \$ .08

<b>Fuel Purchased from ConocoPhillips</b>	<b>Gallons</b>	<b>Amount</b>
Av Gas	8,027	\$ 24,583.46
Jet A	<u>30,729</u>	<u>55,576.44</u>
<b>Total Fuel</b>	<b>38,756</b>	<b>\$ 80,159.90</b>

<b>Expenditures-Gas for Resale</b>	<b>Amount</b>
Income Statement – Gas for Resale	\$ 94,811.00
- Jet A purchased in October and posted in November	<u>(14,651.50)</u>
<b>Total Gas for Resale</b>	<b>\$ 80,159.50</b>

**Note:** Difference due to rounding on Income Statement. \$ .40

**AIRPORT HIGHLIGHTS:**

- Gary Johnson, David Lyons, and LBR, Inc. met with Oklahoma Aeronautics Commission on November 1.
- Gary Johnson and David Lyons participated in conference call with McFarland Architects, Lippert Bros., and TSA on November 1.
- Gary Johnson was guest speaker at Stillwater Rotary Club at Best Western on November 3.
- Gary Johnson attended the Chamber Annual Economic Summit Statewide Forecast on November 4.
- Gary Johnson attended the FAA Southwest Regional Airport Workshop in Fort Worth, TX on November 14-15.
- Michael Roberson and Mitch Jardot successfully completed EMR certification at Meridian Technology Center training during November.
- Michael Roberson successfully completed Airport Rescue and Firefighting training at TAMU at College Station, TX week of November 26-December 2.

## FUEL SALES COMPARISON

Month	2012		2013		2014		2015		2016	
	Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold		Gallons Sold	
	AvGas	Jet A								
JAN	7,176.0	28,975.0	6,198.0	23,305.0	7,714.0	19,715.0	7,363.0	19,023.0	8,611.0	25,334.0
FEB	7,128.0	30,057.0	7,064.0	22,818.0	7,199.0	20,697.0	8,441.0	25,683.0	10,914.0	27,067.0
MAR	7,538.0	30,482.0	8,336.0	35,578.0	8,180.0	37,769.0	7,567.0	18,074.0	8,665.0	19,672.0
APR	7,546.0	21,425.0	8,425.0	12,405.0	8,429.0	25,935.0	10,270.0	23,805.0	11,130.0	19,318.0
MAY	6,922.0	13,938.0	5,904.0	22,807.0	8,195.0	17,820.0	7,287.0	10,230.0	6,661.0	8,805.0
JUN	7,230.0	17,477.0	7,394.0	21,816.0	5,706.0	12,365.0	8,243.0	16,980.0	9,586.0	16,742.0
JUL	7,037.0	11,417.0	5,453.0	16,994.0	5,462.0	13,676.0	8,057.0	17,059.0	7,157.0	11,387.0
AUG	9,466.0	19,857.0	8,776.0	15,801.0	7,258.0	15,978.0	9,200.0	17,201.0	9,182.0	15,075.0
SEP	10,160.0	19,819.0	9,592.0	20,902.0	10,515.0	27,565.0	11,847.0	20,205.0	11,597.0	33,180.0
OCT	9,788.0	23,037.0	9,982.0	27,367.0	13,233.0	38,546.0	12,263.0	28,361.0	11,841.0	34,029.0
NOV	10,688.0	20,456.0	7,801.0	23,833.0	7,840.0	20,749.0	10,639.0	27,670.0	8,568.0	27,067.0
DEC	5,915.0	21,097.0	4,767.0	14,411.0	3,921.0	15,234.0	5,512.0	15,964.0		
<b>November Comparison</b>	<b>10,688.0</b>	<b>20,456.0</b>	<b>7,801.0</b>	<b>23,833.0</b>	<b>7,840.0</b>	<b>20,749.0</b>	<b>10,639.0</b>	<b>27,670.0</b>	<b>8,568.0</b>	<b>27,067.0</b>
<b>Combined November Totals</b>	<b>31,144.0</b>		<b>31,634.0</b>		<b>28,589.0</b>		<b>38,309.0</b>		<b>35,635.0</b>	
<b>YTD November Total</b>	<b>90,679.0</b>	<b>236,940.0</b>	<b>84,925.0</b>	<b>243,626.0</b>	<b>89,731.0</b>	<b>250,815.0</b>	<b>101,177.0</b>	<b>224,291.0</b>	<b>103,912.0</b>	<b>237,676.0</b>
<b>Combined YTD November Total</b>	<b>327,619.0</b>		<b>328,551.0</b>		<b>340,546.0</b>		<b>325,468.0</b>		<b>341,588.0</b>	
<b>YTD Total</b>	<b>96,594.0</b>	<b>258,037.0</b>	<b>89,692.0</b>	<b>258,037.0</b>	<b>93,652.0</b>	<b>266,049.0</b>	<b>106,689.0</b>	<b>240,255.0</b>	<b>103,912.0</b>	<b>237,676.0</b>
<b>Combined Yearly Total Gallons Sold</b>	<b>354,631.0</b>		<b>347,729.0</b>		<b>359,701.0</b>		<b>346,944.0</b>		<b>341,588.0</b>	