

Stillwater Chamber of Commerce Economic Development Metrics

Drivers	Measures	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Totals Y-T-D
Business Retention and Expansion	Business Retention and Expansion visits	0				0
	Businesses assisted	23				23
	Businesses expansion announcements	0				0
	New jobs announced (full time, part-time)	0				0
	Average wage of new jobs announced	0		\$ -		\$ -
	Capital investments announced	0				0
	Incentives awarded	0				0
	Training programs provided	0				0
	"Buy Local" campaign participants	1				1
Business Attraction and Marketing	Requests for proposals	26				26
	Proposals submitted	8				8
	Cumulative active prospects	19				19
	Prospect visits	2				2
	New business announcements	0				0
	Jobs announced	0				0
	Wages/salaries of jobs announced (average)	0				0
	Capital investment announced	0				0
	Incentives awarded (projects)	0				0
	Targeted marketing projects	0				0
	Startup Stillwater (Entrepreneurship)	Events/programs provided				
Event attendees						
Incubator Tenants						
Incubator Occupancy Rate						
Incubator Graduates						
Graduates Retained						
New Business Starts						
Startup Expansions (within 24 months of incubator graduation)						
Real Estate (Industrial/Commercial) Inventory	Heavy Industrial Buildings (Number)	1				1
	Heavy Industrial Buildings (SF)	309,600				309,600
	Heavy Industrial Sites (Number)	5				5
	Heavy Industrial Sites (Acres)	631				631
	Light Industrial Buildings (Number)	5				5
	Light Industrial Buildings (SF)	19,319				19,319
	Light Industrial Sites (Number)	4				4
	Light Industrial Sites (Acres)	104.73				104.73
	Commercial Buildings (Number)	7				7
	Commercial Buildings (SF)	43,964				43,964
	Commercial Sites (Number)	5				5
Commercial Sites (Acres)	30.28				30.28	

*Business Creation and Entrepreneurship category has been changed to Startup Stillwater. Will be tracking the above data in future quarters.

Business Marketing and Attraction by Industry Sector Q1

Measures	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Requests for proposals	4	2	14	6	26
Proposals submitted	3	0	4	1	8
Active prospects	4	2	4	9	19
Prospect visits	1	0	0	1	2
New business announcements	0	0	0	0	0
Jobs announced	0	0	0	0	0
Wages/salaries of jobs announced (average)	0	0	0	0	0
Incentives awarded (projects)	0	0	0	0	0
Targeted marketing projects	0	0	0	0	0

Inquiries	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Land	0	0	1	0	1
Building	1	2	8	3	14
Land or Building	2	0	2	0	4

*Total #'s don't match with total RFP's because some RFP's state land, building, neither, or both.

Special Requirements	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Rail	0	0	2	0	2
Access to interstate or major highway	1	0	3	1	5
Access to airport	1	0	1	0	2
Access to waterway	0	0	0	0	0

*Total #'s don't match with total RFP's because some RFP's state more than one special requirement or don't state any specific special requirement.

