

## Business Marketing and Attraction by Industry Sector Q3

Measures	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Requests for proposals	1	0	3	12	16
Proposals submitted	0	0	2	3	5
Active prospects	1	0	3	12	16
Prospect visits	1	0	0	2	3
New business announcements	0	0	0	0	0
Jobs announced	0	0	0	0	0
Wages/salaries of jobs announced (average)	0	0	0	0	0
Incentives awarded (projects)	0	0	0	0	0
Targeted marketing projects	0	0	0	0	0

Inquiries	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Land	0	0	1	1	2
Building	1	0	0	8	9
Land or Building	0	0	2	1	3

\*Total #'s don't match with total RFP's because some RFP's state land, building, neither, or both.

Special Requirements	Industry Sectors				Total
	Aerospace	Bio-Science	General Manufacturing	Other	
Rail	0	0	0	0	0
Access to interstate or major highway	0	0	1	2	3
Access to airport	0	0	0	1	1
Access to waterway	0	0	0	0	0

\*Total #'s don't match with total RFP's because some RFP's state more than one special requirement or don't state any specific special requirement.