



**Department of Development Services**  
 723 S. Lewis Street/P.O. Box 1449  
 Stillwater, OK 74076-1449

Office: 405.742.8220  
 Web: stillwater.org

**OCCUPANCY PERMIT APPLICATION**

Per Ch. 37, Section 37-205: Each rights-of-way occupant with more than one hundred (100) linear feet of facilities shall apply for an occupancy permit.

Per Ch. 37, Sec. 37-204(b): Application fee of \$200.00 is to be submitted with application.

Occupancy Permit #: \_\_\_\_\_ Date Issued: \_\_\_\_\_

Occupancy Fee  
 Per Ch. 37, Sec. 37-206(a)

Amount Paid: \$ \$200.00

Inspection Fee and Service Charge  
 Per Ch. 37, Sec. 37-206(b)

Date Paid: 08.20.2021

Per Sec. 37-205(a)(1) and (2):

Name of the Owner/Operator of the facility:	Bluepeak (aka VAST Broadband)
Form of Business:	Fiber / Broadband
Mailing Address:	912 S. Main Street Suite 106 Sikeston, MO 63801
Company's Main Phone Number:	
Primary Contact:	Desi Stoops Vice-President - Market Development
Primary Contact Email Address:	desi.stoops@vastbroadband.com
Primary Contact's Phone Numbers: Office and Cell	c: 918-691-4159

Linear Feet of Facility: To be determined

**Applicant may present a copy of a "Certificate of Convenience and Necessity" issued pursuant to Oklahoma Administrative Code (OAC), Section 165:55, in lieu of paragraphs (1) through (10) below.**

Applicant Sign Off	The following are required for processing and completion of this application. These documents must be original with signatures, where applicable.	City Sign Off
	Evidence of compliance with the provisions of title 63 Oklahoma Statutes, Sections 142.1, et seq., the "Oklahoma Underground Facilities Damage Prevention Act," as amended	

**RIGHTS-OF-WAY OCCUPANCY PERMIT APPLICATION** Per Ch. 37, Section 37-205

	Occupant's Registration Number: _____ as-built maps and all other information required by <b>Section 37-213</b> . <input type="checkbox"/> System Map <input type="checkbox"/> As-Built Plans <input type="checkbox"/> Initial Plan Submittal	Not yet provided
	Demonstration of the applicant's technical ability to construct and operate the proposed or existing facilities, including identification of key personnel	See Attachment
	A demonstration of the applicant's legal qualifications to construct and operate any proposed or existing facilities, including but not limited to a demonstration that the applicant has the necessary authority under Oklahoma law to construct a facility. The applicant shall not be issued an occupancy permit if it files materially misleading information in its application or intentionally withholds information that the applicant lawfully is required to provide	Rec'd a Foreign Qualification (OK)-Accepted document
	A statement prepared by a certified public accountant regarding the applicant's financial ability to complete any construction proposed, and to meet any time frame proposed. (If an applicant is a joint venture or partnership, the same information shall be provided for each participant in the joint venture or partnership.)	Provided Confidentially
	A statement of the applicant's prior experience in facility ownership and construction, and an identification of each locality in which the applicant or any of its principals have, or have had, a license, franchise or other authorization or any interest therein, including the name, address and phone number of each local authority, and references from each authority	Rec'd
N/A	If relying on the financial or technical resources of another person/affiliate, proof is required under paragraphs (5) and (7)	
N/A	Existing or proposed agreements entered with any other person relating to any facilities installed, to be owned, operated, managed or leased by the applicant	
TBD	The amount of linear feet of the rights-of-way occupied by facilities owned, operated, managed or leased by the ROW occupant at June 30, 20_____: _____ LF	
	The technical standards that the applicant proposes to follow in constructing the facilities	See attached
TBD	An engineering site plan showing: <ul style="list-style-type: none"> <li>• The proposed locations of the applicant's facilities, including any manholes or overhead poles,</li> <li>• The size, type and proposed depth of any conduit or other enclosures, and</li> <li>• The relationship of the system to all existing poles, utilities, sidewalks, pavement, telecommunication facilities and other improvements within the rights-of-way</li> </ul>	
	Any additional information the City may require, which is reasonably necessary for ROW management	
	Proof of Insurance as required per Ch. 37, Section 37-210	Rec'd
	REFERENCE: Sec. 37-206(a) and (b): Occupancy Fees AND Inspection Fee and Service Charge Sec. 37-210: Insurance Sec. 37-211: Indemnification Sec. 37-213: Record Maintenance	

**RIGHTS-OF-WAY OCCUPANCY PERMIT APPLICATION** Per Ch. 37, Section 37-205

I do hereby certify that I/We are in compliance with Article IV, Rights-of-Way Occupancy Management of the Stillwater City Code.



Signature



August 30, 2021

Date

Nicholas Wilkin, CFO

Print Name and Title

**(COMPANY SEAL)**

TO BE COMPLETED BY  
CITY OF STILLWATER:

Verified as complete by: \_\_\_\_\_ Date: \_\_\_\_\_

Signature

Print Name and Title

City Council Hearing Date: \_\_\_\_\_ (Subject to Change)

# Bluepeak's Application for New Franchise

**Demonstration of the applicant's technical ability to construct and operate the proposed or existing facilities, including identification of key personnel**

Vast Broadband acquired the assets of WOW Communications in 2015 and GI Partners acquired Vast in February of 2021. In June of 2021, Vast Broadband began rebranding to Bluepeak which will be completed in June of 2022 in existing cable systems and immediately in new markets. Bluepeak currently operates cable systems in over 50 communities across the states of South Dakota and Minnesota. During this time, Bluepeak has invested nearly 95 million dollars to improve the internet, video and phone offerings of the network. Bluepeak has included our application, financial records that show our financial expertise in the industry. Our technical leadership staff includes over 120 years of industry specific experience. Additionally, Bluepeak holds franchise agreements in over 50 communities in Minnesota and SouthDakota.

The biographies for our executives are included on the following pages.



**RICH FISH**

**CHIEF EXECUTIVE OFFICER**

Rich is passionate about leading Vast Broadband into a new era of expansion and continued customer service excellence. Rich is an executive leader with more than 30 years of experience in the telecommunications industry and is Vast Broadband's CEO. He has served in leadership roles at AT&T, Teleport Communications Group, ICG Communications, and ITC Deltacom throughout his career, and most recently was the CFO for Wide Open West (WOW!).

Rich earned a Bachelor of Science degree in accounting and finance from the University of Nebraska-Lincoln.



**CASH HAGEN**

**CHIEF TECHNOLOGY OFFICER**

Cash Hagen is Vast Broadband's Chief Technology Officer. Cash leverages technology to ensure that Vast Broadband customers receive the best solutions to meet their broadband needs. He has more than 20 years of executive leadership experience in operations and technology roles, spanning across Cox Communications, Evolution Digital and Wide Open West (WOW!).

Cash earned a Bachelor of Science degree from Lindenwood University in St. Charles, MO, and a Master of Business Administration from Benedictine University in Lisle, IL.



**MIKE HARRY**  
CHIEF OPERATING OFFICER

Mike Harry is Vast Broadband's Chief Operating Officer. Mike oversees Vast Broadband's daily operations, taking a personal approach to providing an outstanding customer experience to Vast Broadband's customers. Mike's experience spans the full spectrum across operations, including broadband operations, customer care, commercial services and market development from his prior experience at ICG Communications, ITC Deltacom, Wide Open West (WOW!), AT&T, and EarthLink.

Mike earned a bachelor's degree in business administration from the University of Nebraska-Lincoln.



**NICHOLAS WILKIN**  
CHIEF FINANCIAL OFFICER

Nick Wilkin is Vast Broadband's Chief Financial Officer. Nick oversees Vast Broadband's finances, positioning the company for growth while ensuring we make the right investments to provide great service to customers. Nick has led finance teams at fiber and broadband companies including Point Broadband, Sunset Digital and PEG Bandwidth. Nick has held senior finance and operations executive roles at DFC Global, Aramark, Standard & Poor's, and PricewaterhouseCoopers.

Nick earned a Bachelor of Science Degree in finance and economics from Albright College in Reading, PA, and a Master of Business Administration from Indiana University's Kelley School of Business.



**Jeff Seidenfaden**

Chief Commercial Officer

Jeff Seidenfaden serves as Vast Broadband’s Chief Commercial Officer. Jeff oversees Sales, Marketing and Commercial Services. Jeff is passionate about delivering superior customer service to our residential and commercial customers. Previously, Jeff served as Vice President of Sales and Marketing for Xfinity’s Northeast Division where he created the customer experience for the Xfinity retail stores. Jeff’s has held senior marketing and operations roles at Insight Communications and Time Warner Cable, and in every role, he is most proud of meeting and exceeding changing consumer demand.

Jeff earned a Bachelor’s Degree from the University of Kentucky and has an Executive Education Certificate from the Harvard Business Executive Education program.



**David Smolen**

Secretary

David Smolen is the Managing Director, General Counsel & Chief Compliance Officer of GI Partners. Mr. Smolen chairs the Firm's ESG Committee. Prior to joining GI Partners, Mr. Smolen was Senior Counsel & Chief Compliance Officer at Silver Lake. Prior to Silver Lake, he was the General Counsel, CFO & COO of Fort Mason Capital, a hedge fund specializing in growth capital investments. Earlier in his career, Mr. Smolen co-founded a venture investing firm focused on Latin America, practiced corporate law at Sullivan & Cromwell in New York, clerked for the Honorable Richard F. Suhrheinrich on the United States Court of Appeals for the Sixth Circuit, and served as a Peace Corps Volunteer in the Dominican Republic.

**Education**

J.D. from Stanford Law School

M.A. in Political Science and B.A. in International Relations from Stanford University



**A demonstration of the applicant's legal qualifications to construct and operate any proposed or existing facilities, including but not limited to a demonstration that the applicant has the necessary authority under Oklahoma law to construct a facility. The applicant shall not be issued an occupancy permit if it files materially misleading information in its application or intentionally withholds information that the applicant lawfully is required to provide.**

See attached document 'Foreign Qualification (OK) (Accepted).PDF'

**A statement prepared by a certified public accountant regarding the applicant's financial ability to complete any construction proposed, and to meet any time frame proposed. (If an applicant is a joint venture or partnership, the same information shall be provided for each participant in the joint venture or partnership.)**

We will be happy to provide this information but not in a publicly assessable format.

**A statement of the applicant's prior experience in facility ownership and construction, and an identification of each locality in which the applicant or any of its principals have, or have had, a license, franchise or other authorization or any interest therein, including the name, address and phone number of each local authority, and references from each authority.**

Vast Broadband acquired the assets of WOW Communications in 2015 and GI Partners acquired Vast in February of 2021. In June of 2021, Vast Broadband began rebranding to Bluepeak which will be completed in June of 2022 in existing cable systems and immediately in new markets. Bluepeak currently operates cable systems in over 50 communities across the states of South Dakota and Minnesota. During this time, Bluepeak has invested nearly 95 million dollars to improve the internet, video and phone offerings of the network. Our technical leadership staff includes over 120 years of industry specific experience.

The following is a list of major franchises where we operate or have recent agreements in place. We operate in over 50 communities (see attached Bluepeak Communities.PDF) and if contact information for each is required, we can provide that but will need time to gather that much information:

Larry R. Pannell  
City Manager  
City of Perry Oklahoma  
622 Cedar Street  
P.O. Box 798  
Perry, OK 73077  
Phone: ( 580) 336-4109

Wallace Trembath III  
Deputy City Attorney  
200 N. David  
Casper, WY 82601  
Phone: (307) 235-7503

Spensor Teneyck  
City of Watertown  
PO Box 910  
Watertown, SD 57201  
Phone: (605) 753-3535

Todd Larson  
City of Yankton  
1801 Summit Street  
PO Box 176  
Yankton, SD 57078-0176  
Phone: (605) 668-5231

Mike Grigsby  
City of Sioux Falls  
Director, Innovation and Technology  
224 W. Ninth St.  
Sioux Falls, SD 57117  
Phone: (605) 367-8828

Jerald R Gilbert  
City Manager  
City of Enid – Administration Department  
401 W Owen K Garriott Rd  
Enid, OK 73701  
Phone: (580) 616-7245

Todd Feland  
Grand Forks ND  
Phone: (701)-740-0739

**If relying on the financial or technical resources of another person/affiliate, proof is required under paragraphs (5) and (7).**

N/A

**Existing or proposed agreements entered with any other person relating to any facilities installed, to be owned, operated, managed or leased by the applicant.**

N/A

**The amount of linear feet of the rights-of-way occupied by facilities owned, operated, managed or leased by the ROW occupant at June 30, 20 \_\_\_\_\_:**

\_\_\_\_\_ LF

N/A

**The technical standards that the applicant proposes to follow in constructing the facilities.**

Vast Broadband will construct a Fiber to the Home/Business network utilizing the latest GPON/XGS PON infrastructure.

**An engineering site plan showing:**

- **The proposed locations of the applicant's facilities, including any manholes or overhead poles,**
- **The size, type and proposed depth of any conduit or other enclosures, and**
- **The relationship of the system to all existing poles, utilities, sidewalks, pavement, telecommunication facilities and other improvements within the rights-of-way**

Engineering and designs will be completed once the application has been approved and can be provided once they are completed.

**Proof of Insurance as required per Ch. 37, Section 37-210**

See attached document POI.PDF.

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
02/18/2021

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

<b>PRODUCER</b> Mitchell Insurance 901 N. Main P.O. Box 10 Sikeston  <p style="text-align: right;">MO 63801</p>	<b>CONTACT</b> Rose Medlock <b>NAME:</b> <b>PHONE</b> (573) 471-0538 (A/C, No, Ext): <b>FAX</b> (573) 471-9734 (A/C, No): <b>E-MAIL</b> rmedlock@mitchellinsinc.com <b>ADDRESS:</b> <table style="width: 100%; border: none;"> <tr> <td style="text-align: center; border: none;"><b>INSURER(S) AFFORDING COVERAGE</b></td> <td style="text-align: center; border: none;"><b>NAIC #</b></td> </tr> <tr> <td style="border: none;">INSURER A : Travelers Insurance</td> <td style="border: none;">36161</td> </tr> <tr> <td style="border: none;">INSURER B :</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">INSURER C :</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">INSURER D :</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">INSURER E :</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">INSURER F :</td> <td style="border: none;"></td> </tr> </table>	<b>INSURER(S) AFFORDING COVERAGE</b>	<b>NAIC #</b>	INSURER A : Travelers Insurance	36161	INSURER B :		INSURER C :		INSURER D :		INSURER E :		INSURER F :	
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INSURER C :															
INSURER D :															
INSURER E :															
INSURER F :															
<b>INSURED</b>  Clarity Telecom, LLC, d.b.a. Vast Broadband (hereinafter "Vast") 912 S. Main St, Suite 106 Sikeston, MO 63801															



**COVERAGES**    **CERTIFICATE NUMBER:** Expires 02/01/2022

**REVISION NUMBER:**

**THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS																													
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A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y / N	N / A	UB-8R045110	02/01/2021	02/01/2022	PER STATUTE	OTHER
							E.L. EACH ACCIDENT	1,000,000
ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - EA EMPLOYEE	1,000,000
							E.L. DISEASE - POLICY LIMIT	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER**

Insured Copy

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



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Vast Broadband\Bluepeak Communities

CITY, STATE
RAPID CITY,SD
SIOUX FALLS,SD
WATERTOWN,SD
YANKTON,SD
MARSHALL,MN
SPEARFISH,SD
WORTHINGTON,MN
STURGIS,SD
BELLE FOURCHE,SD
MADISON,SD
LUVERNE,MN
PIPESTONE,MN
TEA,SD
LEAD,SD
HARRISBURG,SD
BOX ELDER,SD
BLACK HAWK,SD
LENNOX,SD
CANTON,SD
FLANDREAU,SD
SLAYTON,MN
TRACY,MN
DEADWOOD,SD
ELK POINT,SD
PARKER,SD
SUMMERSET,SD
VIBORG,SD
EDGERTON,MN
FULDA,MN
WHITEWOOD,SD
PIEDMONT,SD
ADRIAN,MN
WORTHING,SD
BERESFORD,SD
CENTERVILLE,SD
IRENE,SD
JASPER,MN
ALCESTER,SD
HURLEY,SD

WAKONDA,SD
COLMAN,SD
CHANCELLOR,SD
GAYVILLE,SD
ELLSWORTH,MN
VOLIN,SD
RUSHMORE,MN
LAKE WILSON,MN
MONROE,SD
DAVIS,SD
CURRIE,MN
SAINT ONGE,SD
CENTRAL CITY,SD
FREEMAN,SD
IHLEN,MN
VERMILLION,SD
MISSION HILL,SD
FORT MEADE,SD